



Purchasing Department | Tel. 860.584.6195

MEMORANDUM

To: Erica Cabiya, City Clerk
Cc: Office of Corporation Counsel
Mayor Ellen Zoppo-Sassu
Raymond Rogozinski, Public Works Director
David Oakes, Public Works Energy and Facilities Manager
From: Nancy P. Haynes, Purchasing Agent
Date: June 25, 2026

Re: **Letter of Intent with Greenskies Clean Energy LLC**
Contract 2026-070 NRES Revenue Sharing Program

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2026 JUN 26 AM 8:48
TOWN AND CITY CLERK
BRISTOL, CT

On behalf of the Energy Commission, the Purchasing Department solicited and received proposals for securing non-residential renewable energy solutions ("NRES") revenue from renewable energy sources. The NRES program is an initiative driven by the State of CT Department of Energy and Environmental Protection and managed through Eversource, wherein developers are incentivized to generate solar sites. The program requires the developer to partner with a municipality to have electricity accounts that would offset the renewable energy generated; in return for agreeing to the offset of electricity accounts, the developer provides a revenue stream to the Municipality via a share of the project revenue.

Greenskies Clean Energy LLC has submitted a proposal that includes development of several solar sites in Connecticut with available municipal kWhs, specifically systems in Portland, Stonington, Cromwell, North Stonington and Mansfield. If the NRES project's application is accepted by Eversource at the March 2027 solicitation, the City would be projected to receive \$454,695.09 in revenue over the 20-year life of the agreement, or \$22,734.75 annually beginning in April 2029 when the construction is expected to be complete.

The firm's qualifications have been sufficiently and successfully reviewed by Purchasing staff, and by CCM's energy advisor (TitanGen LLC). In the spirit of full transparency, the City and CCM do not compensate TitanGen for its services directly; they are compensated for their services by the Developer (Greenskies) at a rate specified in the RFP.

If the project applications are successful, formal agreements would be entered into between the City and the developers.

I therefore respectfully request that you include the following motions on the agenda for the next meeting of the City Council:

To authorize the Mayor or Acting Mayor to execute a Letter of Intent with **Greenskies Clean Energy LLC** as a solar development partner to enter into a non-residential renewable energy solutions ("NRES") revenue sharing agreement with the City of Bristol.

Thank you for considering this request.